

**Lotus.** Symposium 2003



**Lotus.** Symposium 2003



Lotus software | IBM Software Group

## Lotus Strategie 2003

INNOVATION  
INTEGRATION  
INTEROPERABILITY

**L02**

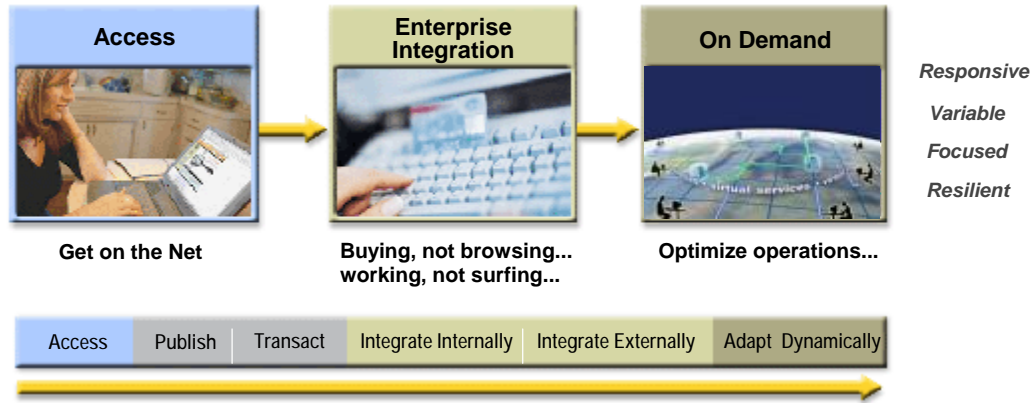
Vojtěch Trš  
*Lotus Sales Engineer*  
*Czech Republic & Slovakia*

David Enc  
*Lotus Sales Specialist*  
*Czech Republic*

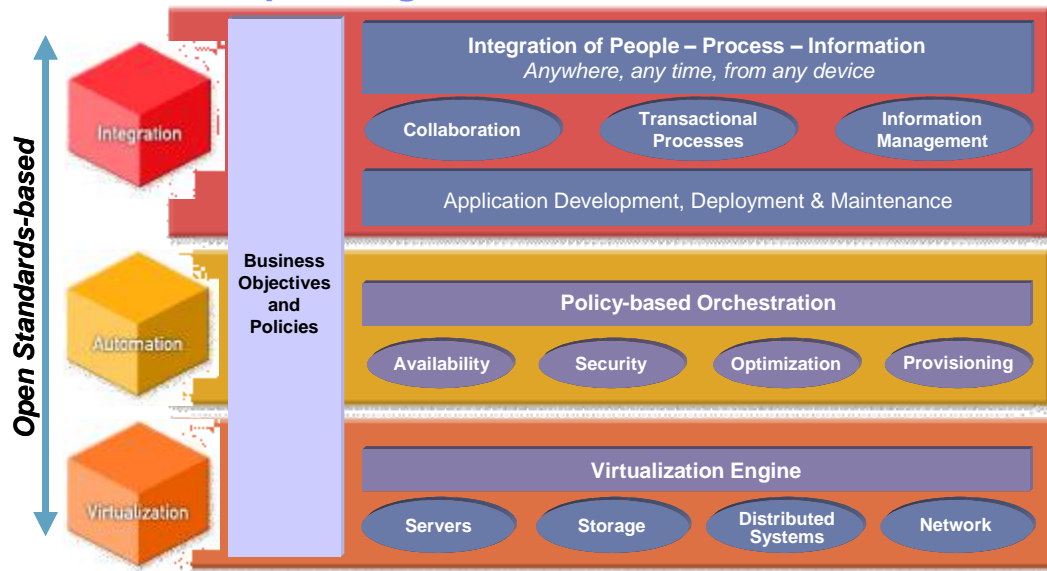


© 2003 IBM Corporation

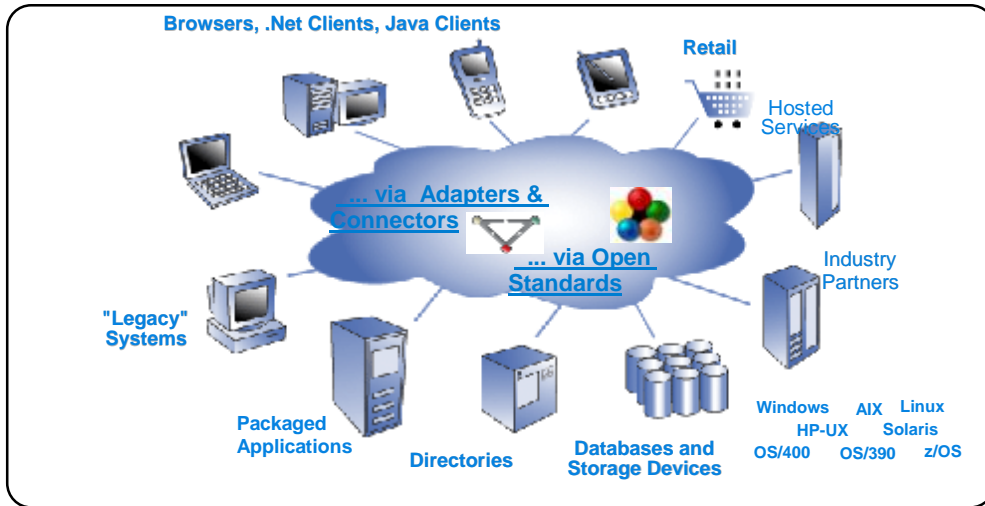
## Phases of e-business Adoption



## On Demand - operating environment

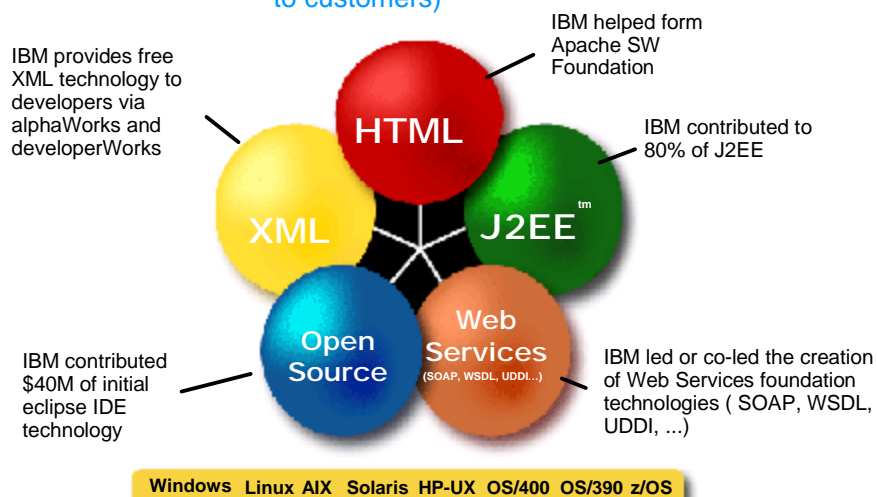


## Responsiveness and Flexibility



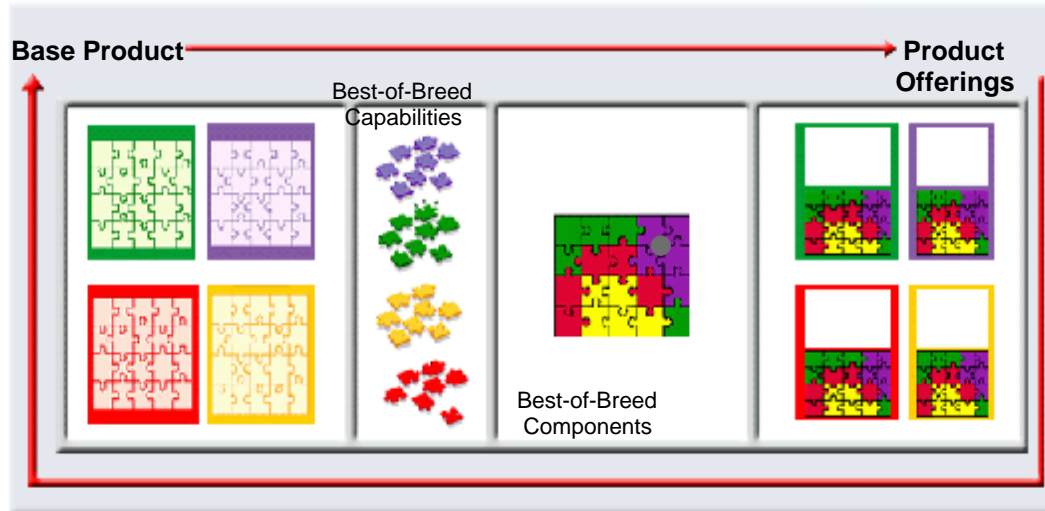
## An Open Standards Foundation

- ★ to support heterogeneous infrastructures
- ★ to enable faster integration (i.e. improving time to value & increasing responsiveness to customers)
- ★ to leverage the industry ecosystem

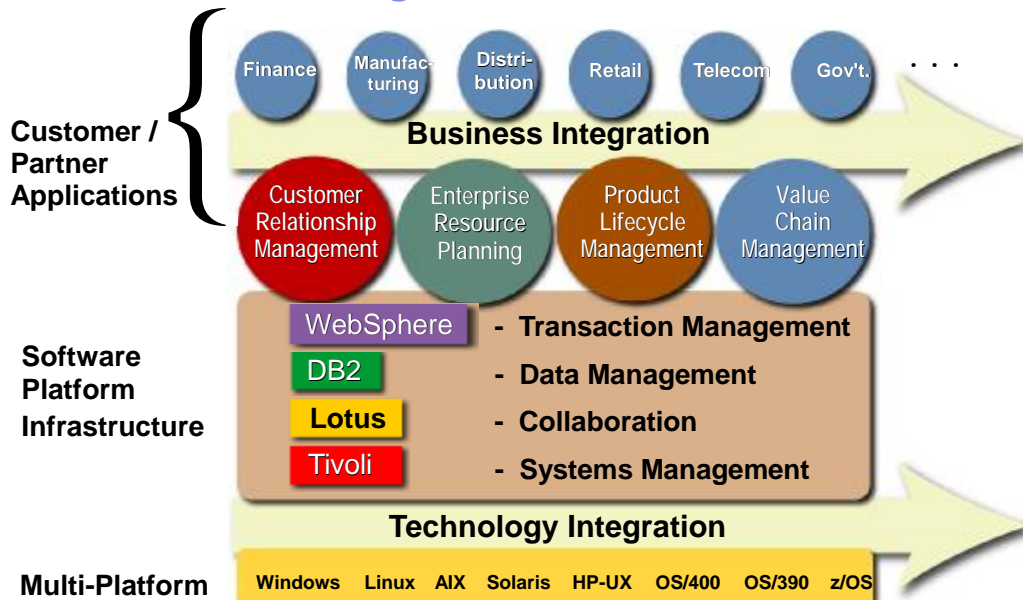


## Building on Shared Capabilities

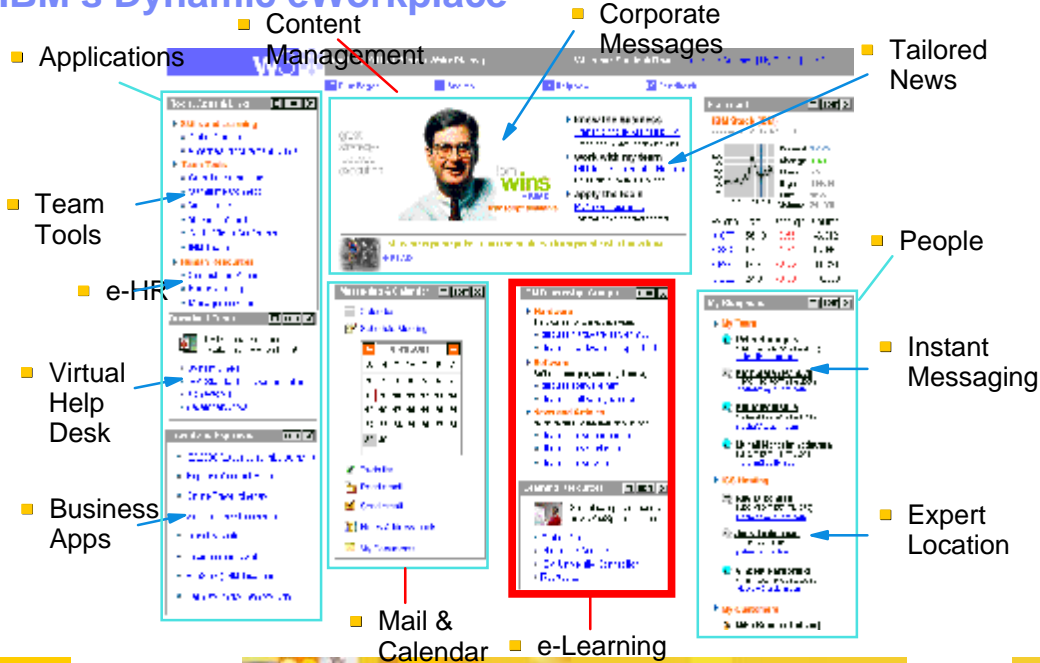
Re-factor software product offerings  
by stepwise componentization and formation of substrates



## IBM Middleware Integrates e-business



# IBM's Dynamic eWorkplace



IBM WebSphere Portal - Microsoft Internet Explorer

Delta Pacific Bank

Welcome | Employee Center | Collaboration Center | Help Desk | Work with Pages

My Lotus Notes

Lotus Notes Web Access

Inbox Roy Bowen Go Offline 16 Thursday, January 16, 2003 02:00PM

Who	Date	Size	Subject
Stephen Londerga	01/06/2003	1243	You are invited to join 2003surveyresults
Stephen Londerga	01/06/2003	1240	You are invited to join financialadvisor
Stephen Londerga	01/06/2003	1213	You are invited to join product
Stephen Londerga	01/06/2003	1261	You are invited to join newsubscriptioncampaign
Bryan Simmons	01/01/2003	2954	2003 Marketing
Martha Hoyt	01/01/2003	1818	
Alan Lepofsky	01/01/2003	1718	Cancelled: On Demand Messages
Alan Lepofsky	01/01/2003	875	Cancelled: Next Gen

People Online

Work Colleagues: Roy Bowen, Rich Bernardo, Heidi Votaw, Alan Lepofsky, Help Now!

Customers: Pamela Barker, Andy Gawin

Financial News

Monday January 27, 2003

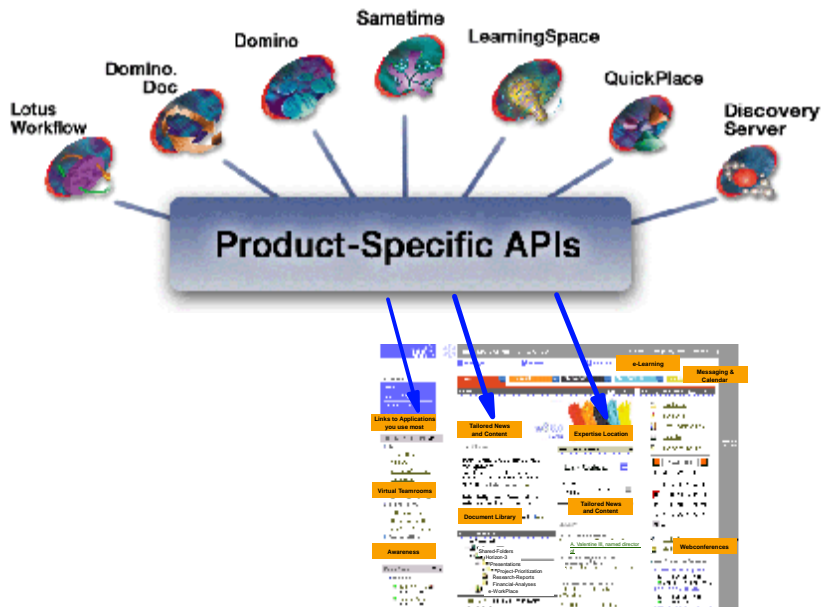
YIELD CURVE: 5.04, 1.19

10 YEAR YIELD: 4.14, -0.03, 4.108, 4.108, 4.108

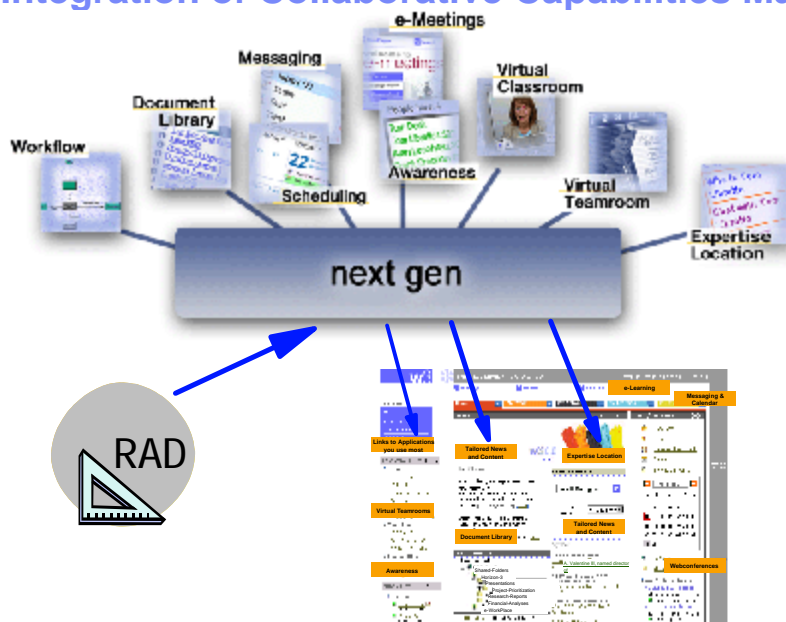
Document Search

Search

## Lotus Evolution ... Products to Components

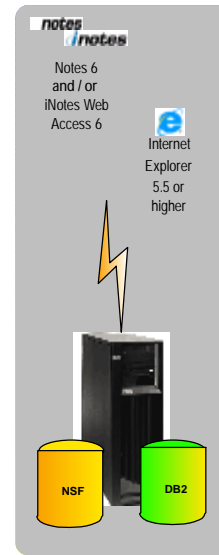


## Next Generation Platform: Integration of Collaborative Capabilities Made Easy



### NowGen

### NextGen



### NowGen

### NextGen

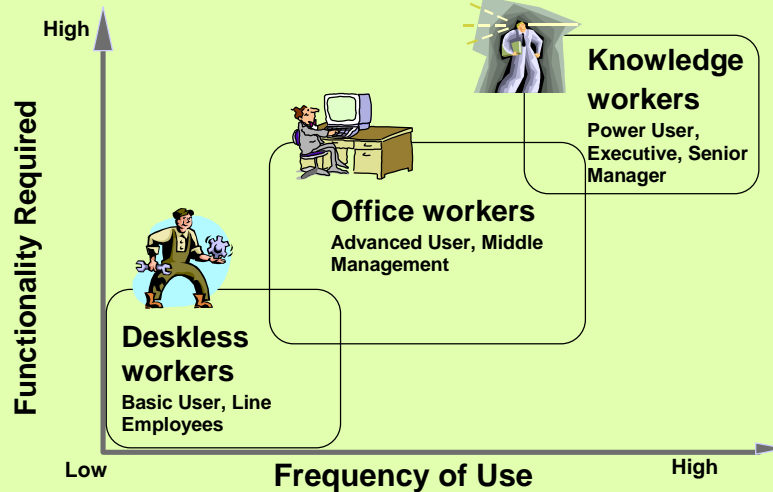
6.0	Notes			ICE
:				
6.5	Domino			Messaging Server
:				
7.0	add tool			Collaborative Components
3.01b	Workflow			Workflow
3.0	QuickPlace	QuickPlace		Team WorkPlace
3.0	Sametime	Sametime		Instant Messaging
3.5	Domino.Doc	Domino.Doc		Document Manager
6.0	LEI			Virtual Meeting center
5.0	LearningSpace	Virtual Classroom		Virtual Classroom
		Learning Management		Learning Management
2.0	Discovery Server			Discovery Server

## NextGen Messaging server :

## Lotus Workplace for Messaging



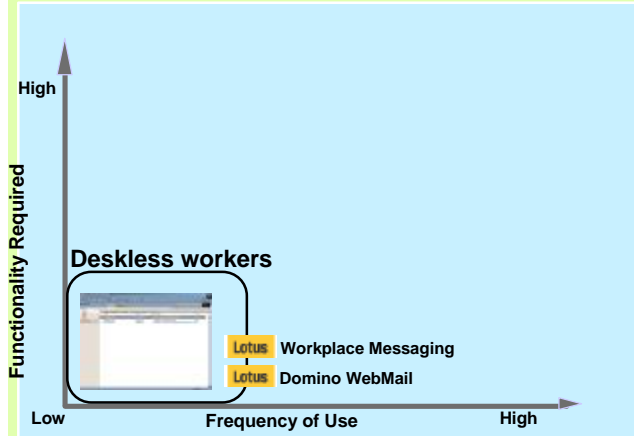
## Messaging User Profiles within the Organization



Targeted solutions across all segments



## Deskless Worker Messaging Products



### Solutions



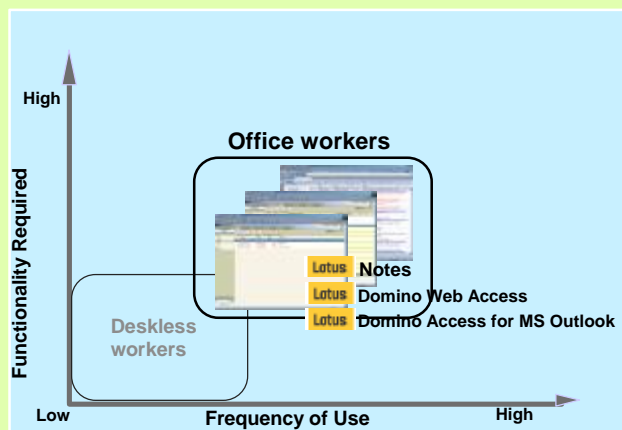
#### Lotus Workplace Messaging

- ▶ Most cost-effective offering for extending enterprise messaging to the deskless workers

#### Lotus Domino WebMail

- ▶ Provides affordable Web-browser access to Lotus Domino based e-mail and calendar functions for small user communities

## Office Worker Messaging Products



### Solutions



#### Lotus Notes

- ▶ Most feature-rich e-mail, calendar and collaboration services of all the Lotus software messaging solutions

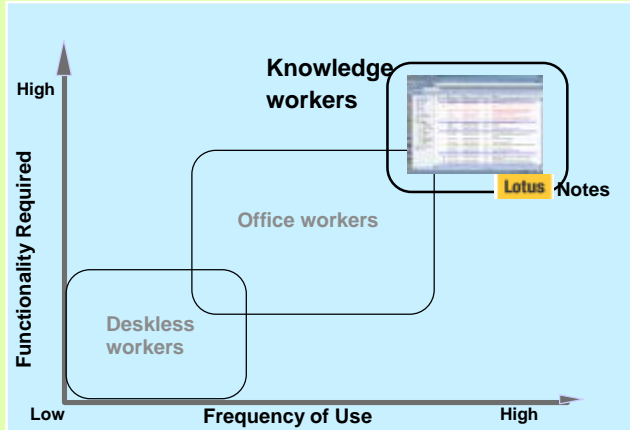
#### Lotus Domino Web Access

- ▶ Enables users to access e-mail, calendar and personal information management (PIM) based on Lotus Domino through a user-friendly browser.

#### Lotus Domino Access for Microsoft Outlook

- ▶ Provides Microsoft Outlook users access to Lotus Domino based e-mail and calendar features.

## Knowledge Worker Messaging Products



### Solutions



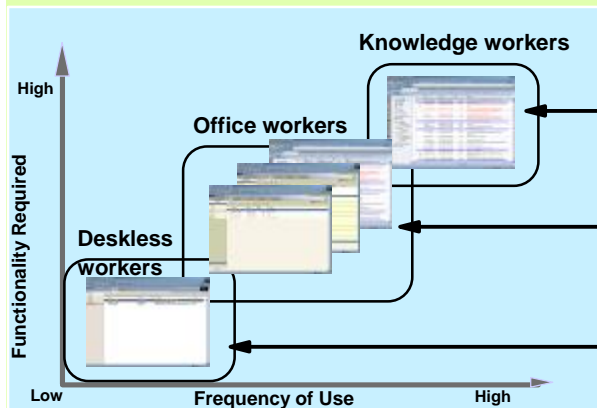
#### Lotus Notes

- ▶ Most feature-rich e-mail, calendar and collaboration services of all the Lotus software messaging solutions

#### Lotus <future workplace offerings>

## IBM Lotus Messaging Solutions

### Targeted solutions across all segments



#### Lotus Notes



#### Lotus Notes

#### Lotus Domino Web Access

#### Lotus Domino Access for MS Outlook

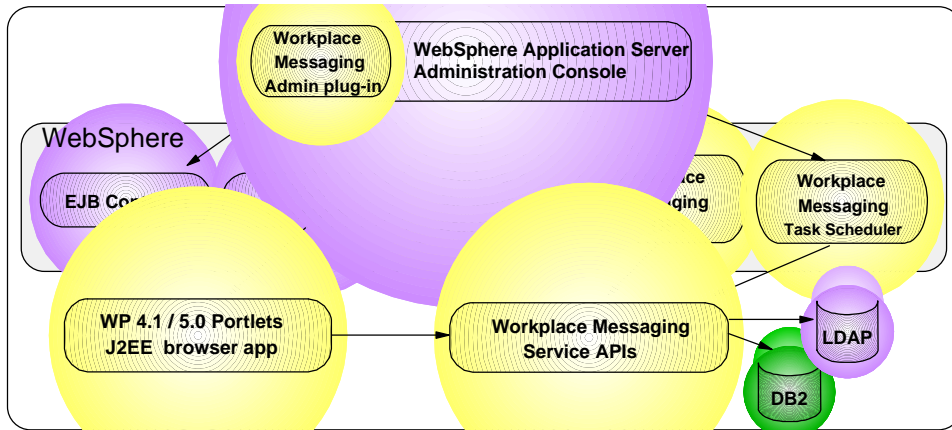


#### Lotus Workplace Messaging

#### Lotus Domino WebMail



## Lotus WorkPlace for Messaging system architecture

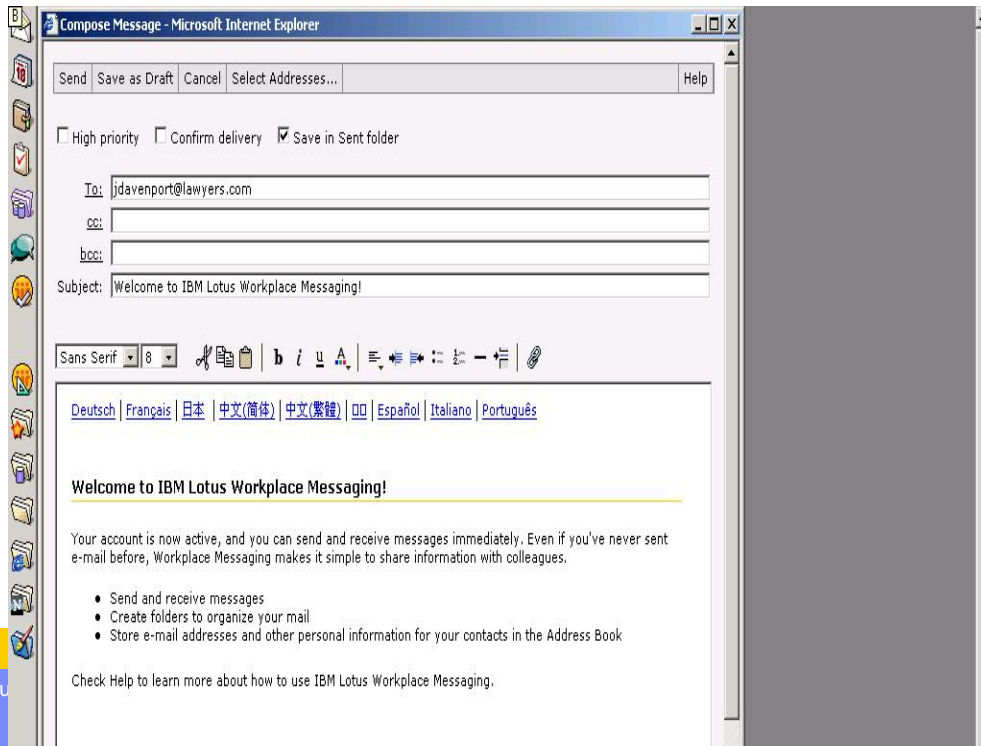


## Lotus Workplace Messaging -- Inbox view

The screenshot shows the Lotus Workplace Messaging interface. The top bar includes 'Lotus Workplace Messaging', 'Mail', and 'Address Book'. The user is identified as 'Judy Davenport' and the last refresh is 'Tuesday, March 18, 2003 2:'. The interface features a left-hand navigation pane with folders like 'Inbox', 'Drafts', 'Sent', 'Trash', and 'My Folders'. The main area displays a list of messages with the following data:

From	Date	Subject	Size
<b>Jack Jones</b>	<b>3/18/03</b>	<b>When you get in</b>	<b>34</b>
<b>Dan Stoddard</b>	<b>3/18/03</b>	<b>You don't need to be there</b>	<b>39</b>
Dan Stoddard	3/18/03	What time is that meeting?	82
Susan Provonost	3/17/03	Re: The new design	256
Paula Edwards	3/17/03	Fw: The new design	884,45
Chris Seller	3/16/03	Training opportunities	224
Jane Sellers	3/16/03	Fw: The new design	634
Susan Provonost	3/15/03	The new design	432
Jack Dante	3/15/03	Here are the latest guidelines	65,40
Pat Duffy	3/15/03	Do you have any time next week to meet the training team...	756
Chris Seller	3/15/03	I'm putting together a training memo -- I need your take on...	202
IBM_Lotus_Workplace_Messaging	3/14/03	IBM Lotus Workplace Messaging	769

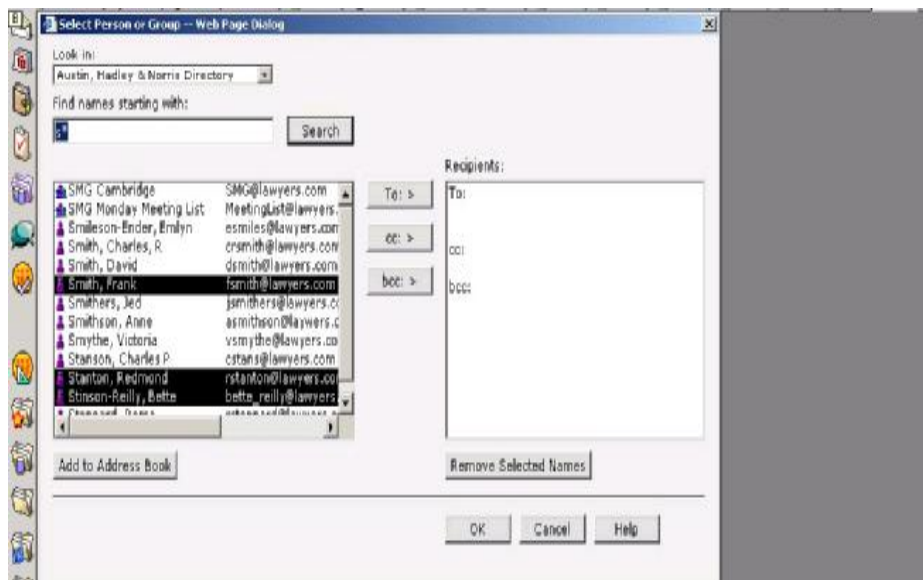
## Lotus Workplace Messaging -- Compose Message view



Lotus

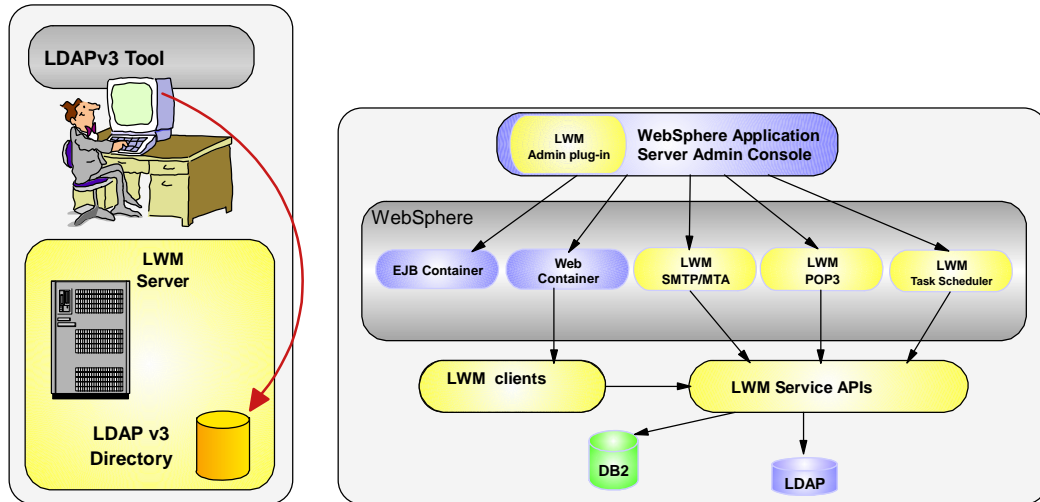
Corporation

## Lotus Workplace Messaging -- Address Picker view



## Provisioning a Lotus Workplace Messaging User

- you can use your standard LDAP v3 tools to add users and exploit 'auto-provisioning' capabilities of Lotus Workplace Messaging



## Lotus Workplace Messaging - Admin Console

The screenshot shows the 'WebSphere Administrative Console - Microsoft Internet Explorer' interface. The browser address bar shows 'https://jewel3.lotus.com:9043/admin/secure/securelogin.do?action=secure'. The page title is 'WebSphere Application Server Administrative Console Version 5'. The navigation pane on the left lists various categories: Servers, Applications, Resources, Security, Environment, System Administration, Troubleshooting, and Lotus Mail. The 'Lotus Mail' category is circled in red, and a callout box points to it with the text 'Integrated into the Navigation pane'. Below the navigation pane, the 'Mail Servers' configuration page is displayed, showing a table of mail servers and a 'General Mail Server Configuration' section.

Name	Node	Status
<input type="checkbox"/> SMTP Inbound Configuration	jewel3	started

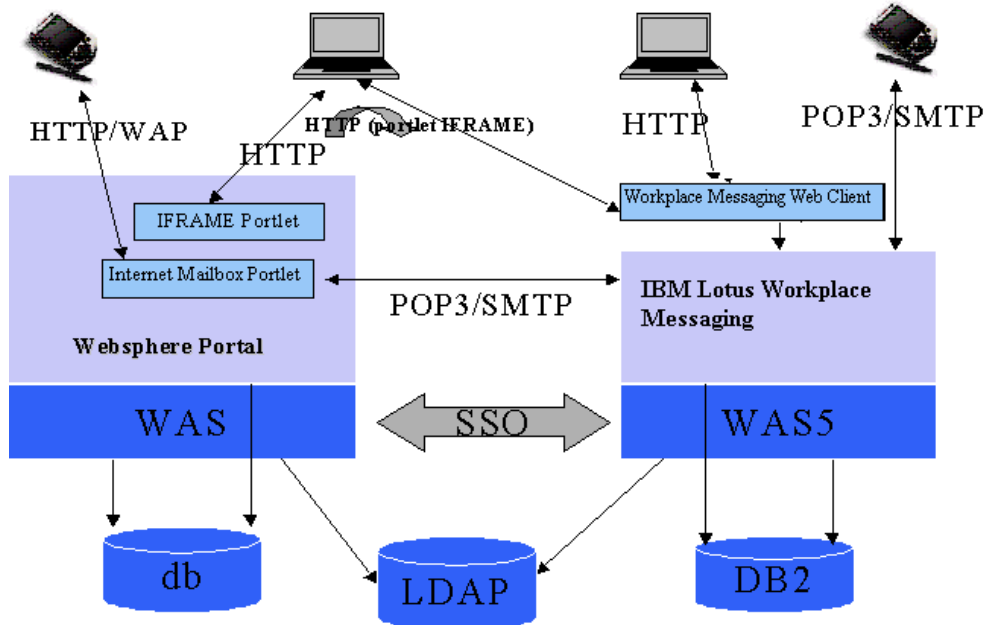
WebSphere Status: January 3, 2003 1:24:47 PM EST

WebSphere Runtime Messages: Total All Messages: 1065 (483 new, 483 total) (2 new, 2 total) (580 new, 580 total)

## Lotus Workplace Messaging - Service properties

The screenshot shows the WebSphere Administrative Console interface. The 'General Properties' section for an SMTP Handler is visible. A yellow box highlights the 'Name' field with the text "Mail Servers-->SMTP Handlers & POP3 Controls". A red circle highlights the 'Apply', 'OK', 'Reset', and 'Cancel' buttons. The 'Additional Properties' section lists 'General Mail Service Setting', 'SMTP Inbound', 'SMTP Outbound', 'Task Scheduler', and 'POP3'.

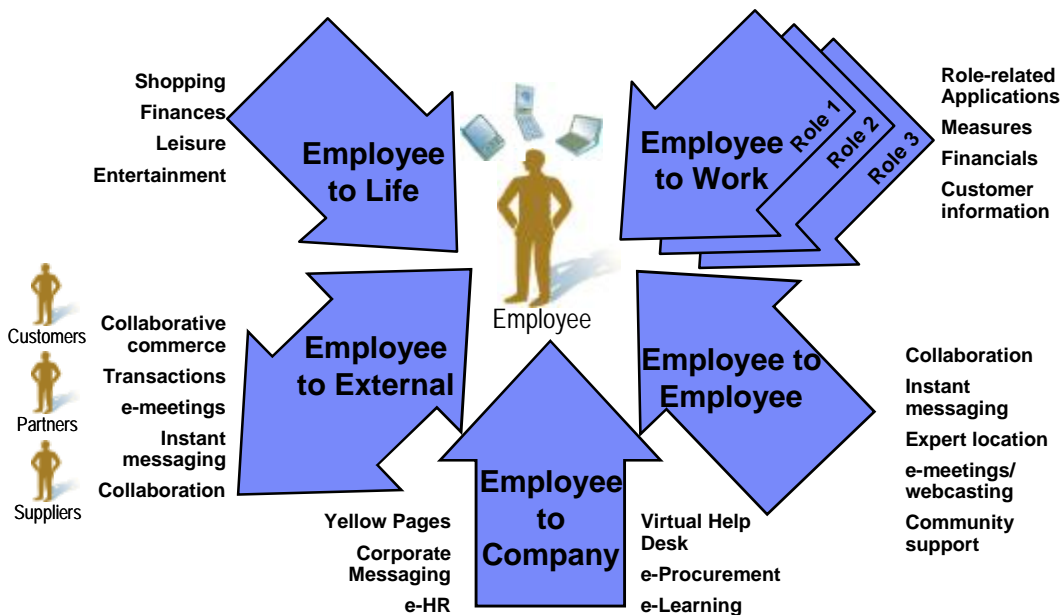
## Lotus Workplace Messaging Client options in R1.0



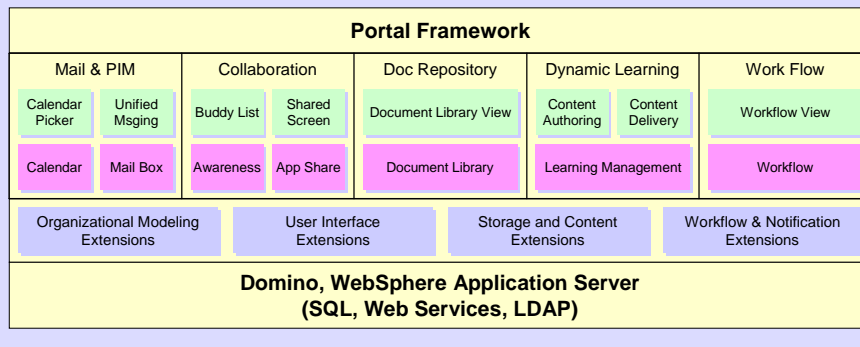
Options: HTTP Portlet, JSP Web App, POP3 Portlet



L03



### Workplace Platform



# Messaging Workplace

**AutoCo Thunderbolt Workplace**    Lisa Yee ■ I am Available ▾ | Preferences | Work Offline | Help | Logout

Home Documents Discussion Meetings

**Calendar**

Thursday, December 12

- To do's
- Reminders 1
- All Day Event
- 9:00
- 10:00 Pre-budget review
- 11:00
- Room: Marsha's maternity...
- 1:00 Budget Review Meet...
- 2:00
- 3:00
- 4:00 Customer Review...
- 5:00 Hiring Committee
- 6:00
- 7:00 Chemical exec awards
- 8:00
- 9:00
- 10:00
- 11:00

**Messages**

Date	Who	Subject	Folder
<b>Tue, December 10</b> (12 items off screen)			
	Laura Hanson	For Thursday's budget meeting	HR Teamroom
	Sue Cason	Diversity hiring goals	
2:00 pm	John Delay	Let's hook up for the awards dinner	
	John Delay	my cellphone number	
4:00	David Corell	Distribute last minute changes to budget team	Finance Quick
	<b>Chemical Digest</b>	<b>Chemicals Digest: Tuesday December 10</b>	<b>News Letter</b>
	Plastics Daily	Plastics Daily: Non QSHA Furnes Rule has 2nd	Newsletter DB
5:00	Accounting	Latest numbers on research lab acquisition	Finance Quick
6:00	Ben Fields	Re: Vulcan Presentation Review Thur at 4pm	
	Laura Hanson	Optional reading for the budget review	
	John Delay	Awards dinner listings	
<b>Wed, December 11</b> (36 items)			
<b>Thur, December 12</b>			
	Sue Cason	Hiring meeting agenda (thur 5pm)	HR Teamroom
7:00 am	Sue Cason	Diversity hiring goals	HR Teamroom
7:24	Mike Rowles	Re: RE: Vulcan wants longer contract	
	Den Fields	Re: GE Roadmap presentation first draft	
	<b>Austin Chem</b>	<b>Join us for a special evening</b>	
	CP Marketing	Consolidated Plastic wins RebeHP2 contract	
	Jane Rolles	Marsha's party location	
	Sara Racicot	Can we meet next week?	Sales Leads
10:00	CP Sales	FYI: New customer leads (November 02)	
	Clair Johns	Results from recent durability tests	
	<b>Susan Sterling</b>	<b>Re: RE: Vulcan wants longer contract</b>	<b>Sales Leads</b>
11:00	John Delay	Here numbers I can be reached at	

**Vulcan Plastics wants longer Contract**

From: Mike Rowles To: Laura Hanson Cc: Mike Letterman

Laura,  
Vulcan has asked us to consider a longer term contract than the current single year contracts several years. they have a new raw material supplier that could lower our costs but also committed to their supplies.

**Folders**

- Drafts
- Inbox (20)
- Sent
- Drafts
- Archiving Reply
- Unsubscribe
- Index
- Trash
- Folders & Sources**
- HR Teamroom
- Group A
- Finance Quickplace
- Newsletter DB (1)
- Sales Leads (6)

**Buddies**

- My Buddies
- Laura Hanson
- Susan Sterling
- Mike Letterman
- Ross Powell
- Rob Turner
- Judy Johnson
- Josef Marc
- Robert Bernardis
- Chris Heape
- Paul McFadden
- Related Thread
- Laura Hanson
- Rob Turner
- Mike Letterman
- Mike Rowles



# Meeting Workplace

AutoCo Thunderbolt Workplace Lisa Yee I am Available | Preferences | Work Offline | Help | Logout

Home Documents Discussion Meetings

Team Room Supplier Presentation

Thunderbolt

- News Articles
- Plans
- Research

password: 123456

Agenda - Weekly Meeting

1. Introductions
2. Strategy presentation 7:00
3. Brainstorm key issues 8:00
4. Action items and wrap-up 10:00

Meeting notes

Related Documents

- Supplier Visit.ppt
- Supplier Survey.xls

Participants

- Kevin Kirby
- Rosalie Alexander
- Janet Daniels
- Justo Rojas
- Lee Changho
- Michael Frank
- Emily Taylor

Phoenix Acquisition (0 documents)

Name	Author	Modified
News Articles (0 documents)		10/17/2003
Plans (0 documents)		10/17/2003
Research (0 documents)		10/17/2003

There are currently no documents in this folder. You may add documents by dragging them from your desktop or by clicking on [New Document](#) to browse for your documents.

Buddy List

- Work
  - Anne Brennan
  - Denise Stone
  - John Baine
  - Jessica Smith
  - Robert Cody
  - Sue Underwood
  - Zachary Woods
- Doston Team
  - Jack Michaels
  - Rosalie Alexander
  - Janet Daniels
  - Justo Rojas
  - Lee Changho
  - Michael Frank
  - Emily Taylor
- Chicago Team

Action

Action	Assignee
<input type="checkbox"/> Arrange presentation with team	Janet Daniels
<input type="checkbox"/> Review mission statement	Emily Taylor
<input type="checkbox"/> Arrange follow-up meeting	Kevin Kirby
<input type="checkbox"/> Draft project plan	Lee Chang

New action item... | Send action items to assignees...

# CRM Workplace

AutoCo Thunderbolt Workplace Lisa Yee I am Available | Preferences | Work Offline | Help | Logout

Home Documents Discussion CRM

Directory

- Organizations
  - by Name
  - by Parent
  - by Attributes
  - by Location
  - by Reference
  - by Source
  - by Status
  - by Team member
  - Referred by
- Contacts
- Administration

Relationships: Organization - Accolade Communications

Previous | Next | Expand | Collapse

- Contacts (7)
- Opportunities (7)
- Projects (2)
- Leads (1)
- Expert Q&A Request (1)
- Tickets (6)
  - TI-A0202-214956LMB Issue: Laptop won't turn on Resp: Arthur Harris
  - TI-A0202-216056LKH Issue: No power on new laptop Resp: Arthur Harris
  - TI-B0202-211256LMB Issue: Notebook Resp: Bill Cleary
  - TI-B0202-217056LMC4 Issue: Printer keeps jamming Resp: Bill Cleary
  - TI-B0202-217256LMS Issue: Server is down Resp: Bill Cleary
  - TI-B0202-219556LMH Issue: Dropped the server Resp: Bill Cleary

Details

Create | View Relationships | Web Search | Edit

Organization: Accolade Communications

General Info | Account Management | Additional Info | Relationship Rules | Relationship Value | Contacts

Acct. Exec: Jean-Pierre Ducondi Manager: Robert J. DeMaio

Regional Mgr: Mark Lederman Jean-Pierre Ducondi: I am on a mobile device. Please call me at 332-555-0666

District: North East Region: National

Team Members: Michael Baum, Ellen Berney, Arthur Harris, Michael Pierson

Document Access

Editor(s): Reader(s): John Davies

Created: 08/12/1998 10:12 AM - Steven Goldberg/Relavis Last Revised: 01/10/2003 06:23 PM - Jean-Pierre Ducondi/Relavis

Dashboard

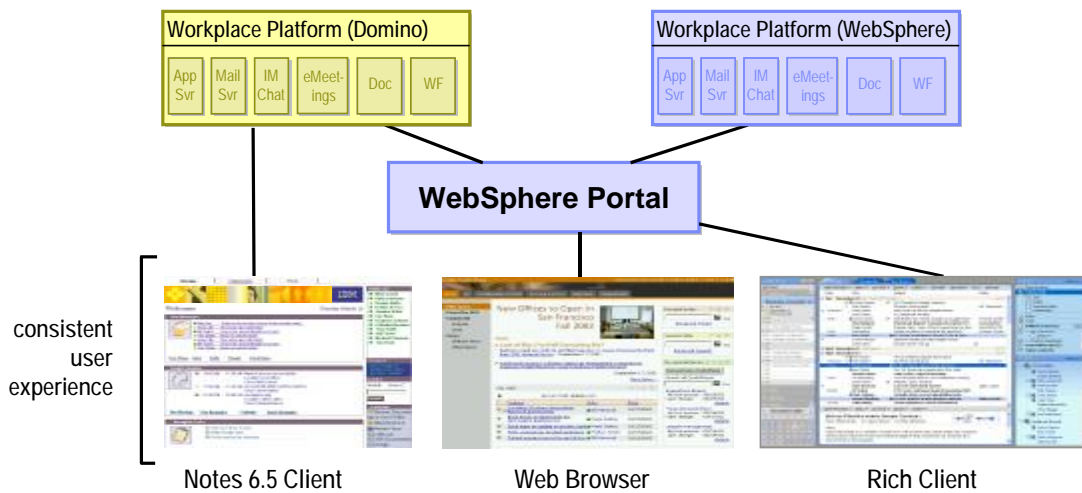
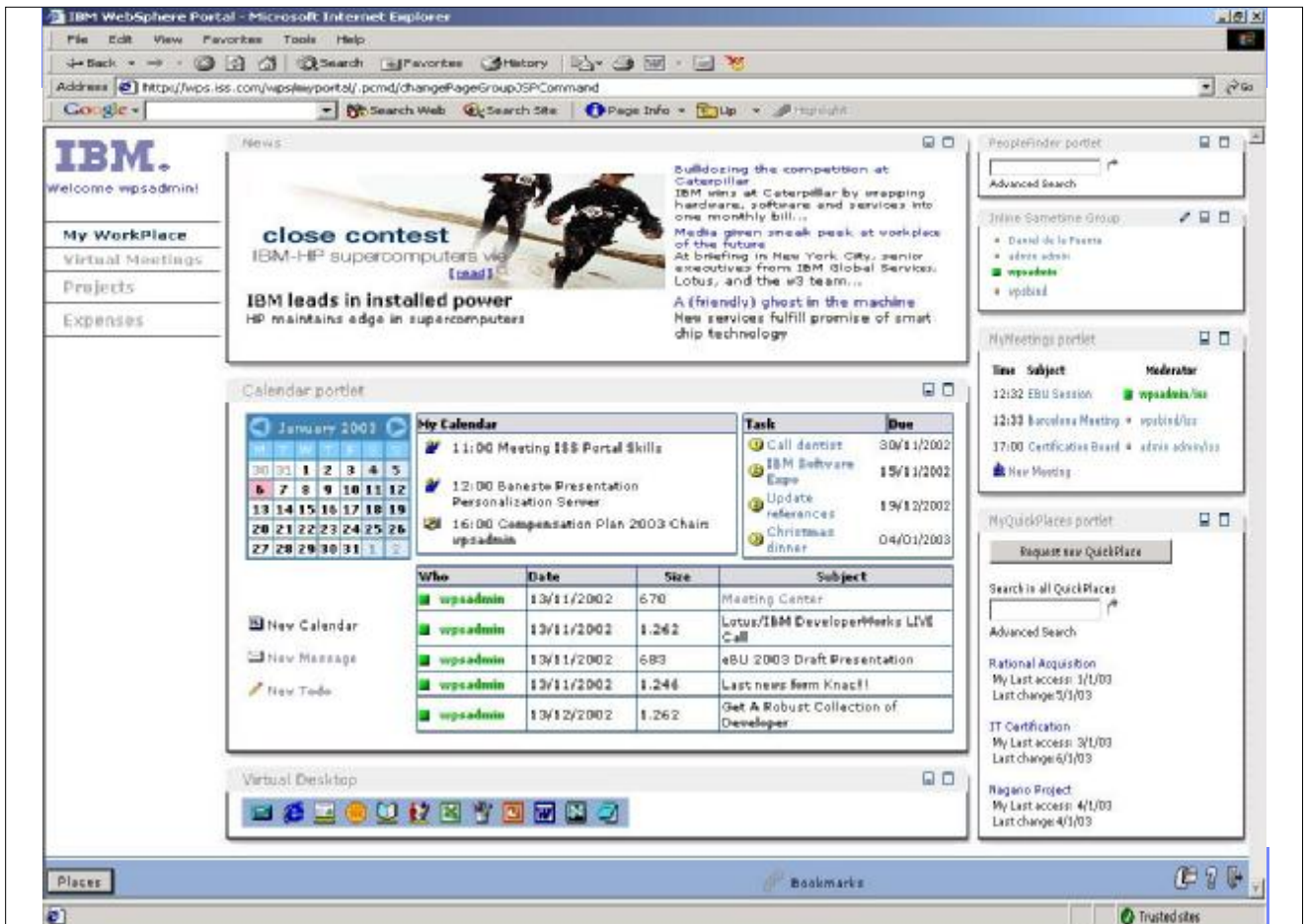
- Web Search
- Quick Search
- Heartbeat
- Bookmarks
- History
- Mail

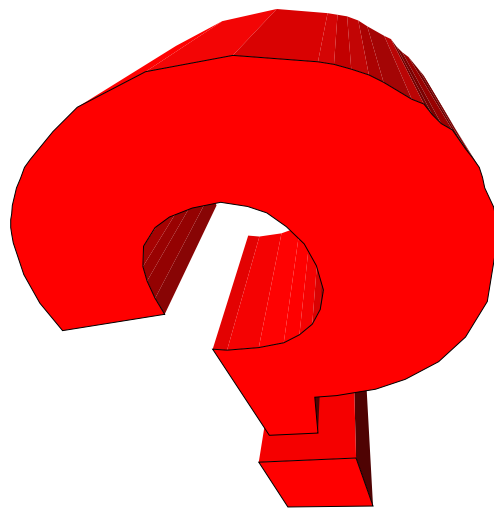
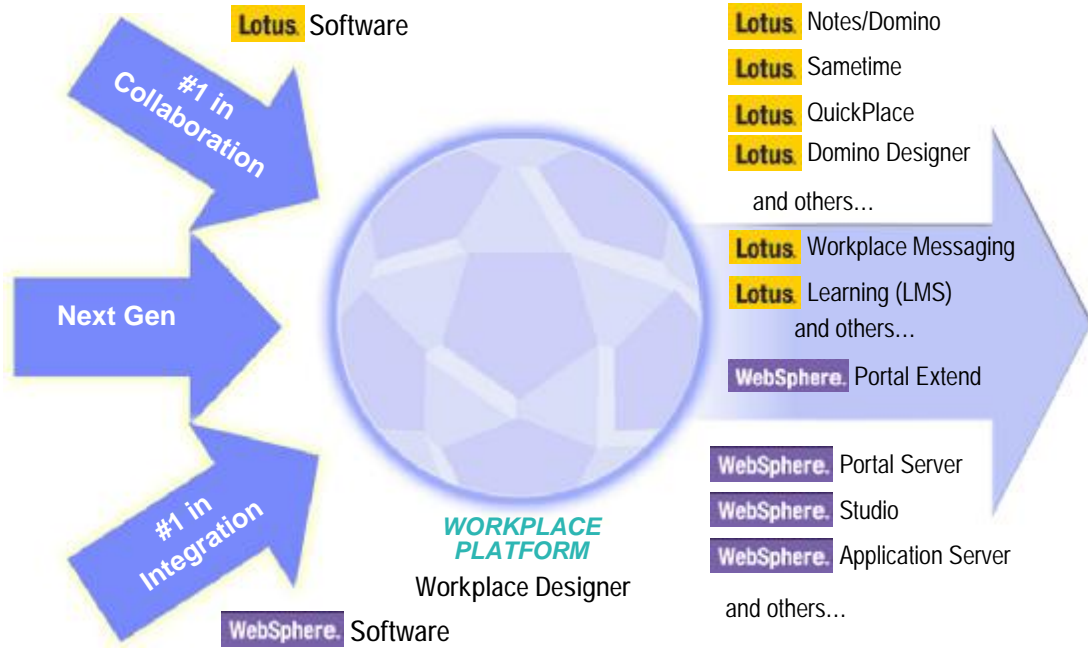
Create

Previous | Next | Expand | Collapse | Delete

- Organizations
  - Contacts by Last Name
  - Organizations by Name
- Notes databases
  - Associate Locator
- Documents
  - 2003SPKCONSENT.jpg
  - Programming Guide.doc
- QuickPlaces
  - AD105Delmarvalaboratories
  - New-AccoladeCommunications
- Web Links
  - LearningSpace
  - Lotusphere
  - Relavis
  - Relavis eBusinessStreams QP Presentation
  - Relavis Web Version

RELAVIS

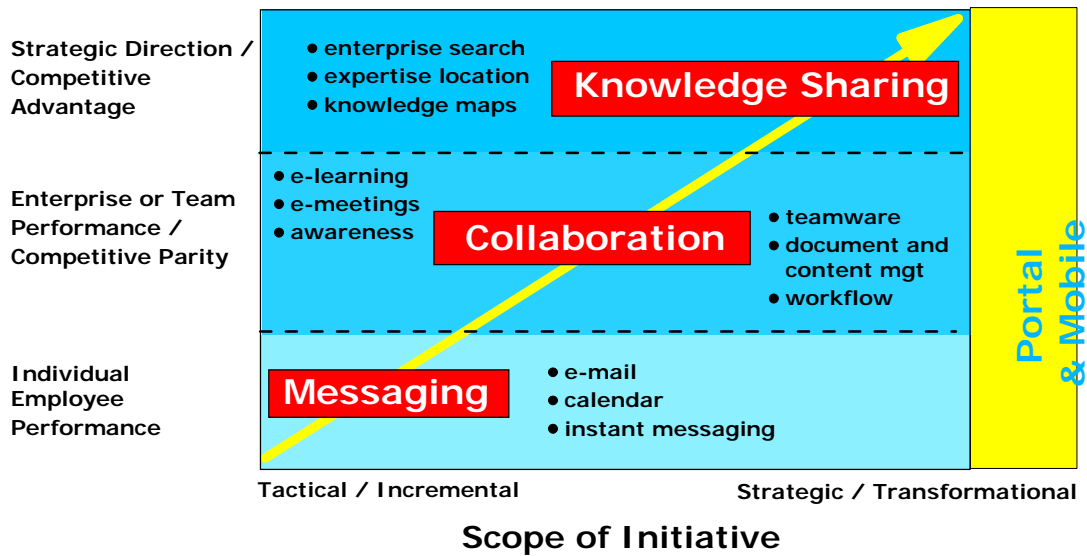






## Lotus Collaborative Continuum

### Organizational Impact



## Why J2EE and the Dynamic Workplace?

